

# Soluz Revenue Tracking

Payment Collection and Financial Management Tools and Support

**REDCO Tools  
BUSINESS**

Packaged Experience for  
Rural Energy Delivery Companies

**Soluz Revenue Tracking helps the REDCO manage its finances and analyze its revenue streams at a glance. Quick access to payment and revenue information allows the REDCO to determine strong and weak market areas and to assess different payment collection practices.**

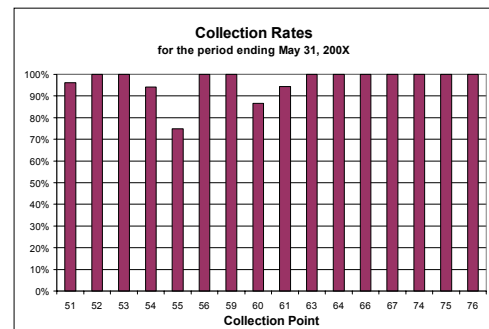
- Track revenues at multiple levels of infrastructure to pinpoint strengths and weaknesses in collection
- Quickly determine incentive payments for staff and local representatives based on collection rates
- Calculate revenue-to-resource ratios for different collection points
- Present standardized accounting documents to investors

Soluz Revenue Tracking allows the REDCO to chart revenues and expenditures, clarifying operational and general administrative costs by implementing a system of assessment with a three-tier structure (local zone, service center, and national).

Soluz's standardized accounting across service zones allows the REDCO management team to compare collection rates, revenues and expenditures from different operations and to identify regions with high- and low-collection rates. The resulting data facilitate business decisions regarding efficiency strategies and market expansion.

Depending on the REDCO, Soluz may also advise quarterly financial statement reviews by auditors for each operation.

| COMPANY NAME    |           |       |          |         | Fecha: _____     |           |       |          |         |
|-----------------|-----------|-------|----------|---------|------------------|-----------|-------|----------|---------|
| ZONA B05 - ARTS |           |       |          |         | ZONA C08 - ARIEL |           |       |          |         |
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| 14              | 56        | 39    | 17       | 69.6%   | 52               | 33        | 32    |          |         |
| 20              | 10        | 10    | 0        | 100.0%  | 54               | 19        | 18    |          |         |
| 23              | 19        | 19    | 0        | 100.0%  | 55               | 6         | 5     |          |         |
| 27              | 48        | 48    | 0        | 100.0%  | 56               | 19        | 18    |          |         |
| 30              | 10        | 10    | 0        | 100.0%  | 59               | 14        | 14    |          |         |
| 33              | 10        | 10    | 0        | 100.0%  | 60               | 108       | 94    |          |         |
| 36              | 12        | 12    | 0        | 100.0%  | 61               | 14        | 13    |          |         |
| 37              | 83        | 83    | 0        | 100.0%  | 62               | 6         | 6     |          |         |
| 38              | 19        | 19    | 0        | 100.0%  | 63               | 8         | 8     |          |         |
| 39              | 16        | 16    | 0        | 100.0%  | 64               | 7         | 7     |          |         |
| 40              | 36        | 36    | 0        | 100.0%  | 66               | 17        | 15    |          |         |



*Soluz Revenue Tracking turns revenue figures into useful tiered data for productive business decision-making*

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**Soluz, Inc.**

55 Middlesex Street, No. 221 • N. Chelmsford, MA 01863 • USA

tel: 978-251-5290 • fax: 978-251-5291

email: [info@SoluzUSA.com](mailto:info@SoluzUSA.com) • web: [www.SoluzUSA.com](http://www.SoluzUSA.com)